

## Business Catalyst/Speaker/Coach/Best-Selling Author

B.D. Dalton has over 25 years experience in financial and business sectors, building successful businesses in both the United States and the United Kingdom. B.D's knowledge and continued work has enabled him to advise and restructure other businesses, getting them to their next level, through the BDC Launch Package, coaching and consulting.

B.D's business insights can be found in his best selling book, Grow, Sell and Retire, Life and Business Secrets for the Lazy Over-Achiever.

Grow, Sell and Retire offers a thought provoking look at the real value of your business, what prospective buyers are willing to pay for it, and what they won't.

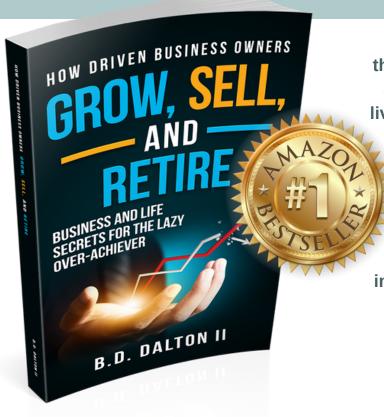
Logical concepts and proven strategies give business owners the must-know knowledge on how to Grow, Sell and Retire the *right* way.



"B.D. Dalton adds an entertaining and thoughtful contribution to help advisor's think about managing their business and personal lives. Much of what BD writes is a prescription for getting out of one's own way.

B.D. acknowledges the emotional considerations in each phase of a financial professional's transition from rookie practitioner to wise advisor, from dreamer to implementer, from conceiving the business to planning one's exit."

Mark Tibergien, CEO Pershing Advisor Solutions LLC





### **Next Level Workshops**

#### Grow, Sell and Retire, Enterprise Value

This workshop is designed to build value into your business, perfecting the 'Six Levers' ensuring you get the best price you can when the time comes to sell.

#### **True Gravity, Network the Right Way**

Based on the successful concepts found in B.D's first book, True Gravity offers strategies for building your perfect 'Solar System', eradicating the 'Black Holes' of business and using your time energy and focus effectively.

#### 3G Advisor, Guide/Guru/Gladiator

Learn how to build solid relationships and understand clients during this workshop guaranteeing you keep valuable clients whilst winning over the right prospects that will enhance your business.



# Who We've Worked With







